

18th March 2025

New OPEX Rates

Dear Berth Holder,

In accordance with the berth license agreement, the estimated Operating Expenses (OPEX) for the 2025/2026 financial year, including GST, are outlined below. We anticipate a 4.5% increase in the total annual amount.

Moving forward, OPEX charges will be invoiced monthly rather than annually. This means you will receive a monthly invoice for your OPEX instead of a single annual invoice. However, if you prefer to pay the full annual amount upfront by May 31, 2025, we are offering a discount of 7.5% on the total annual charge.

Length	Annual Discounted Amount	Monthly Amount
10.5M	\$7,497.16	\$671.62
12.0m	\$9,541.85	\$854.79
14.0m	\$12,722.48	\$1139.72
16.0m	\$16,425.63	\$1471.46
18.0m	\$20,764.88	\$1,860.19
19.0m	\$22,147.68	\$1,984.06
12.0m Cat	\$14,312.77	\$1,282.19
14.0m Cat	\$16,963.30	\$1,519.63
18.0m Cat (10m x 2)	\$14,994.33	\$1343.24

In addition to the typical running costs of the marina, the following projects have been identified for the 2025/ 26 financial year.

- Refurbishment of F Pier
- Replacement of piles throughout the Marina

We have included a Direct Debit form as our preferred method of payment. Please complete and return it to the office if you choose to pay using this method.

Alternatively, you may opt for internet banking. Our bank account details are as follows:

HOBSONVILLE MARINA MANAGEMENT LTD.
Account Number: 06 0323 0468716 000

Kindly ensure to include a reference (OPEX/your name and berth number) when making payments.

Regards

A handwritten signature in blue ink, appearing to read 'Adam Johnston', with a stylized flourish at the end.

Adam Johnston
General Manager